| Grantee Name   | City         | State | Tracking Number | BHCMIS ID | Funding Streams |
|--|--------------|-------|-----------------|-----------|-----------------|
| ALEXANDRIA NEIGHBORHOOD HEALTH SERVICES, INC.                  | ALEXANDRIA   | VA    | H80CS024462009  | 0310600   | CH              |
| BLAND COUNTY MEDICAL CLINIC, INC.                              | BASTIAN      | VA    | H80CS003312009  | 032650    | CH              |
| BLUE RIDGE MEDICAL CENTER, INC.                                | ARRINGTON    | VA    | H80CS001752009  | 034050    | CH              |
| BOYDTON COMMUNITY HEALTH FACILITY, INC.                        | BOYDTON      | VA    | H80CS001772009  | 034170    | CH              |
| CENTRAL VIRGINIA HEALTH SERVICES                               | NEW CANTON   | VA    | H80CS004792009  | 030700    | СН              |
| CLINCH RIVER HEALTH SERVICES, INC.                             | DUNGANNON    | VA    | H80CS004492009  | 031230    | CH              |
| DAILY PLANET   | RICHMOND     | VA    | H80CS000182009  | 031720    | HCH             |
| EASTERN SHORE RURAL HEALTH SYSTEM, INC.                        | NASSAWADOX   | VA    | H80CS007912009  | 030720    | CH,MH           |
| GREATER PRINCE WILLIAM COMMUNITY HEALTH<br>CENTER              | WOODBRIDGE   | VA    | H80CS128712009  | 03E00049  | СН              |
| HARRISONBURG COMMUNITY HEALTH CENTER, INC.                     | HARRISONBURG | VA    | H80CS105922009  | 03E00061  | CH              |
| HIGHLAND MEDICAL CENTER, INC.                                  | MONTEREY     | VA    | H80CS016862009  | 038580    | CH              |
| HORIZON HEALTH SERVICES, INC.                                  | IVOR         | VA    | H80CS003522009  | 032840    | CH              |
| JOHNSON HEALTH CENTER  | LYNCHBURG    | VA    | H80CS024452009  | 0310560   | CH              |
| KUUMBA COMM. HLTH & WELLNESS CENTER                            | ROANOKE      | VA    | H80CS006082009  | 037480    | CH              |
| LOUDOUN COMMUNITY HEALTH CENTER                                | LEESBURG     | VA    | H80CS128622009  | 03E00050  | CH              |
| MARTINSVILLE HENRY COUNTY COALITION FOR<br>HEALTH AND WELLNESS | MARTINSVILLE | VA    | H80CS087492009  | 0322430   | СН              |
| PENINSULA INSTITUTE FOR COMMUNITY HEALTH                       | NEWPORT NEWS | VA    | H80CS000732009  | 032240    | CH, HCH         |
| PIEDMONT ACCESS TO HEALTH SERVICES (PATHS)                     | DANVILLE     | VA    | H80CS039722009  | 0315250   | CH              |
| PORTSMOUTH COMMUNITY HEALTH CENTER, INC                        | PORTSMOUTH   | VA    | H80CS007292009  | 034100    | CH, HCH         |
| SOUTHERN DOMINION HEALTH SYSTEMS, INC.                         | VICTORIA     | VA    | H80CS001732009  | 034180    | CH              |
| SOUTHWEST VIRGINIA COMMUNITY HEALTH<br>SYSTEMS, INC.           | SALTVILLE    | VA    | H80CS002782009  | 031810    | CH,MH           |
| ST. CHARLES HEALTH COUNCIL, INC.                               | ST. CHARLES  | VA    | H80CS006042009  | 030740    | СН              |
| STONY CREEK COMMUNITY HEALTH CENTER                            | STONY CREEK  | VA    | H80CS003862009  | 031760    | СН              |
| TRI-AREA COMMUNITY HEALTH                                      | LAUREL FORK  | VA    | H80CS004462009  | 033230    | СН              |
| VERNON J. HARRIS EAST END CHC                                  | RICHMOND     | VA    | H80CS001742009  | 037150    | CH              |

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#### TABLE 3A - Patients by Age and Gender - 2009 State - Universal - 25 Grantees

|                      | Age Groups                          | Male Patients (a) | Female Patients (b) | All Patients |
|----------------------|-------------------------------------|-------------------|---------------------|--------------|
| Number of Patients   |                                     |                   |                     |              |
| 1. Under Age 1       |                                     | 2,536             | 2,517               | 5,053        |
| 2. Age 1             |                                     | 1,858             | 1,878               | 3,736        |
| 3. Age 2             |                                     | 1,648             | 1,549               | 3,197        |
| 4. Age 3             |                                     | 1,610             | 1,646               | 3,256        |
| 5. Age 4             |                                     | 1,854             | 1,713               | 3,567        |
| 6. Age 5             |                                     | 1,864             | 1,774               | 3,638        |
| 7. Age 6             |                                     | 1,566             | 1,607               | 3,173        |
| 8. Age 7             |                                     | 1,496             | 1,405               | 2,901        |
| 9. Age 8             |                                     | 1,494             | 1,501               | 2,995        |
| 10. Age 9            |                                     | 1,550             | 1,453               | 3,003        |
| 11. Age 10           |                                     | 1,475             | 1,429               | 2,904        |
| 12. Age 11           |                                     | 1,499             | 1,497               | 2,996        |
| 13. Age 12           |                                     | 1,493             | 1,371               | 2,864        |
| 14. Age 13           |                                     | 1,459             | 1,441               | 2,900        |
| 15. Age 14           |                                     | 1,594             | 1,627               | 3,221        |
| 16. Age 15           |                                     | 1,519             | 1,697               | 3,216        |
| 17. Age 16           |                                     | 1,618             | 1,901               | 3,519        |
| 18. Age 17           |                                     | 1,482             | 2,120               | 3,602        |
| 19. Age 18           |                                     | 1,415             | 2,345               | 3,760        |
| 20. Age 19           |                                     | 1,240             | 2,377               | 3,617        |
|                      | Subtotal Patients (sum lines 1-20)  | 32,270            | 34,848              | 67,118       |
| 21. Age 20           |                                     | 1,148             | 2,420               | 3,568        |
| 22. Age 21           |                                     | 1,116             | 2,394               | 3,510        |
| 23. Age 22           |                                     | 1,081             | 2,450               | 3,531        |
| 24. Age 23           |                                     | 1,133             | 2,490               | 3,623        |
| 25. Age 24           |                                     | 1,113             | 2,405               | 3,518        |
| 26. Ages 25 - 29     |                                     | 5,714             | 11,959              | 17,673       |
| 27. Ages 30 - 34     |                                     | 5,821             | 10,900              | 16,721       |
| 28. Ages 35 - 39     |                                     | 6,240             | 11,075              | 17,315       |
| 29. Ages 40 - 44     |                                     | 7,125             | 11,767              | 18,892       |
| 30. Ages 45 - 49     |                                     | 8,455             | 12,997              | 21,452       |
| 31. Ages 50 - 54     |                                     | 8,637             | 12,060              | 20,697       |
| 32. Ages 55 - 59     |                                     | 7,240             | 10,192              | 17,432       |
| 33. Ages 60 - 64     |                                     | 5,888             | 8,483               | 14,371       |
|                      | Subtotal Patients (sum lines 21-33) | 60,711            | 101,592             | 162,303      |
| 34. Ages 65 - 69     |                                     | 4,270             | 5,966               | 10,236       |
| 35. Ages 70 - 74     |                                     | 2,903             | 3,850               | 6,753        |
| 36. Ages 75 - 79     |                                     | 1,929             | 2,755               | 4,684        |
| 37. Ages 80 - 84     |                                     | 1,246             | 2,017               | 3,263        |
| 38. Ages 85 and over |                                     | 848               | 1,906               | 2,754        |
|                      | Subtotal Patients (sum lines 34-38) | 11,196            | 16,494              | 27,690       |
| 39.                  | Total Patients (sum lines 1-38)     | 104,177           | 152,934             | 257,111      |
|                      | % of Total                          | 40.5%             | 59.5%               |              |

# TABLE 3B - Patients by Hispanic or Latino Identity / Race / Language - 2009 State - Universal - 25 Grantees

|     |   |                         | PATIENTS BY HISPANIC    | OR LATING                              | IDENTITY      | ,         |               |               |
|-----|---|-------------------------|-------------------------|--|---------------|-----------|---------------|---------------|
|     | PATIENTS BY RACE                                  | Hispanic/Latino (a)     | Non-Hispanic/Latino (b) | Unreported/Refused<br>to<br>Report (c) |               | Total (d) |               |               |
|     |   |                         |                         | Number                                 | % of<br>Total | Number    | % of<br>Total | % of<br>Known |
| Nu  | mber of Patients                                  |                         |                         |  |               |           |               |               |
| 1.  | Asian   | 32                      | 2,189                   |  |               | 2,221     | 0.9%          | 1.0%          |
| 2a. | Native Hawaiian                                   | 6                       | 108                     |  |               | 114       | 0.0%          | 0.1%          |
| 2b. | Other Pacific Islander                            | 19                      | 101                     |  |               | 120       | 0.0%          | 0.1%          |
| 2.  | Total Hawaiian/Pacific Islander (Sum lines 2a+2b) | 25                      | 209                     |  |               | 234       | 0.1%          | 0.1%          |
| 3.  | Black/African American                            | 410                     | 82,206                  |  |               | 82,616    | 32.1%         | 37.0%         |
| 4.  | American Indian/Alaska native                     | 219                     | 416                     |  |               | 635       | 0.2%          | 0.3%          |
| 5.  | White   | 10,045                  | 126,501                 |  |               | 136,546   | 53.1%         | 61.2%         |
| 6.  | More than one race                                | 532                     | 481                     |  |               | 1,013     | 0.4%          | 0.5%          |
| 6a  | Total Known (Sum lines 1+2+3+4+5+6)               | 11,263                  | 212,002                 |  |               | 223,265   |               |               |
| 7.  | Unreported/Refused to report                      | 16,541                  | 4,202                   | 13,103                                 | 5.1%          | 33,846    | 13.2%         |               |
| 8.  | Total Patients (Sum lines 1+2+3 to 7)             | 27,804                  | 216,204                 | 13,103                                 | 5.1%          | 257,111   | 100.0%        | 100.0%        |
| 9.  | Total Patients                                    | % of Known (a)<br>11.4% | % of Known (b)<br>88.6% |  |               |           |               |               |

| PATIENTS BY LANGUAGE                                      | Number<br>(a) | % of Total |
|---|---------------|------------|
| Number of Patients  |               |            |
| 12. Patients best served in a language other than English | 20,738        | 8.1%       |

<sup>%</sup> may not equal 100% due to rounding

#### TABLE 4 - Selected Patient Characteristics - 2009 State - Universal - 25 Grantees

|      | Characteristic                                |                                    |  | Number of Patients (a)                                 | % of Total     | % of Known   |
|------|---|------------------------------------|--|--|----------------|--------------|
| Inc  | ome as Percent of Poverty Level               |                                    |  |  |                |              |
| 1.   | 100% and Below                                |                                    |  | 86,372   | 33.6%          | 60.0%        |
| 2.   | 101 - 150%                                    |                                    |  | 23,829   | 9.3%           | 16.6%        |
| 3.   | 151 - 200%                                    |                                    |  | 8,840  | 3.4%           | 6.1%         |
| 4.   | Over 200%                                     |                                    |  | 24,802   | 9.6%           | 17.2%        |
| 5.   | Unknown                                       |                                    |  | 113,268  | 44.1%          |              |
| 6.   |   | Tota                               | I (sum lines 1-5)                      | 257,111  | 100.0%         |              |
| Prir | ncipal Third Party Medical Insurance Source   | Ages 0 -                           | 19 (a)                                 | Ages 20+ (b)   | TOTAL          | %            |
| 7.   | None/Uninsured                                |                                    | 12,626                                 | 85,295   | 97,921         | 38.1%        |
| 8a.  | Regular Medicaid (Title XIX)                  |                                    | 31,822                                 | 19,128   | 50,950         | 19.8%        |
| 8b.  | CHIP Medicaid                                 |                                    | 3,940                                  | 162  | 4,102          | 1.6%         |
| 8.   | Total Medicaid (Sum lines 8a+8b)              |                                    | 35,762                                 | 19,290   | 55,052         | 21.4%        |
| 9.   | Medicare (Title XVIII)                        |                                    | 39                                     | 35,348   | 35,387         | 13.8%        |
| 10a  | Other Public Insurance Non-CHIP               |                                    | 65                                     | 842  | 907            | 0.4%         |
| 10b  | Other Public Insurance CHIP                   |                                    | 0                                      | 0  | 0              | 0.0%         |
| 10.  | Total Public Insurance<br>(Sum lines 10a+10b) |                                    | 65                                     | 842  | 907            | 0.4%         |
| 11.  | Private Insurance                             |                                    | 18,626                                 | 49,218   | 67,844         | 26.4%        |
| 12.  | Total (Sum Lines 7+8+9+10+11)                 |                                    | 67,118                                 | 189,993  | 257,111        | 100.0%       |
| Mar  | naged Care Utilization                        |                                    |  |  |                |              |
| Pay  | or Category                                   | Medicaid<br>(a)                    | Medicare<br>(b)                        | Other Public<br>Including Non-<br>Medicaid CHIP<br>(c) | Private<br>(d) | Total<br>(e) |
| 13a. | Capitated Member months                       | 75,162                             | 0                                      | 0  | 19,283         | 94,445       |
| 13b  | Fee-for-service Member months                 | 343,245                            | 18,959                                 | 0  | 35,259         | 397,463      |
| 13c. | Total Member Months<br>(Sum lines 13a+13b)    | 418,407                            | 18,959                                 | 0  | 54,542         | 491,908      |
| Cha  | racteristics - Special Populations            |                                    |  | Number of Patients (a)                                 | %              |              |
| 14.  | Migrant (330g grantees Only)                  |                                    |  | 2,181  | 51.7%          |              |
| 15.  | Seasonal (330g grantees Only)                 |                                    |  | 997  | 23.6%          |              |
|      | Migrant/Seasonal (non-330 g grantees)         |                                    |  | 1,039  | 24.6%          |              |
| 16.  | Total Migrant/Seasonal                        |                                    | ker or Dependent<br>Report This Line)  |  | 100.0%         |              |
| 17.  | Homeless Shelter (330h grantees Only)         |                                    |  | 1,428  | 14.6%          |              |
| 18.  | Transitional (330h grantees Only)             |                                    |  | 1,018  | 10.4%          |              |
| 19.  | Doubling Up (330h grantees Only)              |                                    |  | 2,121  | 21.7%          |              |
| 20.  | Street (330h grantees Only)                   |                                    |  | 989  | 10.1%          |              |
| 21.  | Other (330h grantees Only)                    |                                    |  | 1,314  | 13.5%          |              |
| 22.  | Unknown (330h grantees Only)                  |                                    |  | 154  | 1.6%           |              |
|      | Homeless (non-330 h grantees)                 |                                    |  | 2,735  | 28.0%          |              |
| 23.  | Total Homele                                  | ess (All Grantees I                | Report This Line)                      | 9,759  | 100.0%         |              |
| 24.  | Total Sc                                      | hool Based Healtl<br>(All Grantees | h Center Patients<br>Report This Line) | 3.430  |                |              |
|      |   |                                    |  |  |                |              |

Total Veterans (All Grantees Report this Line)

5,706

% may not equal 100% due to rounding

25.

#### TABLE 5 - Staffing and Utilization - 2009 State - Universal - 25 Grantees

|      | PERSONNEL BY MAJOR SERVICE CATEGORY                 | FTEs<br>(a) | Clinic Visits<br>(b) | Patients<br>(c) |
|------|---|-------------|----------------------|-----------------|
| 1.   | Family Physicians                                   | 77.46       | 279,295              | , ,             |
| 2.   | General Practitioners                               | 3.53        | 12,898               |                 |
| 3.   | Internists  | 26.87       | 100,795              |                 |
| 4.   | Obstetrician/Gynecologists                          | 3.75        | 13,512               |                 |
| 5.   | Pediatricians                                       | 16.00       | 53,716               |                 |
| 7.   | Other Specialty Physicians                          | 0.00        | 543                  |                 |
| 8.   | Total Physicians (Sum lines 1-7)                    | 127.61      | 460,759              |                 |
| 9a.  | Nurse Practitioners                                 | 74.07       | 215,921              |                 |
| 9b.  | Physician Assistants                                | 10.93       | 32,708               |                 |
| 10.  | Certified Nurse Midwives                            | 0.00        | 0                    |                 |
| 10a. | Total Mid-Levels (Sum lines 9a-10)                  | 85.00       | 248,629              |                 |
| 11.  | Nurses  | 242.57      | 68,900               |                 |
| 12.  | Other Medical Personnel                             | 94.11       |                      |                 |
| 13.  | Laboratory Personnel                                | 31.83       |                      |                 |
| 14.  | X-Ray Personnel                                     | 11.19       |                      |                 |
| 15.  | Total Medical Services (Sum lines 8+10a through 14) | 592.31      | 778,288              | 234,570         |
| 16.  | Dentists  | 24.01       | 60,382               |                 |
| 17.  | Dental Hygienists                                   | 7.27        | 8,376                |                 |
| 18.  | Dental Assistants, Aides, Techs                     | 43.75       |                      |                 |
| 19.  | Total Dental Services (Sum lines 16-18)             | 75.03       | 68,758               | 29,789          |
| 20a. | Psychiatrists                                       | 0.78        | 1,489                |                 |
| 20a1 | . Licensed Clinical Psychologists                   | 1.99        | 1,177                |                 |
| 20a2 | Licensed Clinical Social Workers                    | 15.75       | 12,583               |                 |
| 20b. | Other Licensed Mental Health Providers              | 9.78        | 9,988                |                 |
| 20c. | Other Mental Health Staff                           | 0.52        | 335                  |                 |
| 20.  | Total Mental Health Services (Sum lines 20a-20c)    | 28.82       | 25,572               | 6,555           |
| 21.  | Substance Abuse Services                            | 2.00        | 2,390                | 416             |
| 22.  | Other Professional Services                         | 2.15        | 3,153                | 1,146           |
| 23.  | Pharmacy Personnel                                  | 38.64       |                      |                 |
| 24.  | Case Managers                                       | 40.67       | 34,270               |                 |
| 25.  | Patient/Community Education Specialists             | 8.85        | 7,248                |                 |
| 26.  | Outreach Workers                                    | 25.16       |                      |                 |
| 27.  | Transportation Staff                                | 1.80        |                      |                 |
| 27a. | Eligibility Assistance Workers                      | 22.85       |                      |                 |
| 27b. | Interpretation Staff                                | 12.83       |                      |                 |
| 28.  | Other Enabling Services                             | 6.42        |                      |                 |
| 29.  | Total Enabling Services (Sum lines 24-28)           | 118.58      | 41,518               | 14,947          |
| 29a. | Other Programs/Services                             | 0.00        |                      |                 |
| 30a. | Management and Support Staff                        | 167.79      |                      |                 |
| 30b. | Fiscal and Billing Staff                            | 87.44       |                      |                 |
| 30c. | IT Staff  | 11.22       |                      |                 |
| 30.  | Total Administrative Staff (Sum lines 30a-30c)      | 266.45      |                      |                 |
| 31.  | Facility Staff                                      | 35.55       |                      |                 |
| 32.  | Patient Support Staff                               | 348.22      |                      |                 |
| 33.  | Total Administrative & Facility (Sum lines 30-32)   | 650.22      |                      |                 |
| 34.  | Total (Sum lines 15+19+20+21+22+23+29+29a+33)       | 1,507.75    | 919,679              |                 |

Visits are shown only for personnel that generate reportable visits Subtotals may differ from the sum of cells due to rounding

# TABLE 5 - Staffing and Utilization - 2009 State - Universal - 25 Grantees

|      |  | FTEs    |         | Visits  |         |  |
|------|--|---------|---------|---------|---------|--|
|      | PERSONNEL BY MAJOR SERVICE CATEGORY        | % Group | % Total | % Group | % Total |  |
| 1.   | Family Physicians                          | 13.1%   | 5.1%    | 35.9%   | 30.4%   |  |
| 2.   | General Practitioners                      | 0.6%    | 0.2%    | 1.7%    | 1.4%    |  |
| 3.   | Internists                                 | 4.5%    | 1.8%    | 13.0%   | 11.0%   |  |
| 4.   | Obstetrician/Gynecologists                 | 0.6%    | 0.2%    | 1.7%    | 1.5%    |  |
| 5.   | Pediatricians                              | 2.7%    | 1.1%    | 6.9%    | 5.8%    |  |
| 7.   | Other Specialty Physicians                 | 0.0%    | 0.0%    | 0.1%    | 0.1%    |  |
| 8.   | Total Physicians (Sum lines 1-7)           | 21.5%   | 8.5%    | 59.2%   | 50.1%   |  |
| 9a.  | Nurse Practitioners                        | 12.5%   | 4.9%    | 27.7%   | 23.5%   |  |
| 9b.  | Physician Assistants                       | 1.8%    | 0.7%    | 4.2%    | 3.6%    |  |
| 10.  | Certified Nurse Midwives                   | 0.0%    | 0.0%    | 0.0%    | 0.0%    |  |
| 10a. | Total Mid-Levels (Sum lines 9a-10)         | 14.4%   | 5.6%    | 31.9%   | 27.0%   |  |
| 11.  | Nurses                                     | 41.0%   | 16.1%   | 8.9%    | 7.5%    |  |
| 12.  | Other Medical Personnel                    | 15.9%   | 6.2%    |         |         |  |
| 13.  | Laboratory Personnel                       | 5.4%    | 2.1%    |         |         |  |
| 14.  | X-Ray Personnel                            | 1.9%    | 0.7%    |         |         |  |
| 15.  | Total Medical (Sum lines 8+10a through 14) | 100.0%  | 39.3%   | 100.0%  | 84.6%   |  |
| 16.  | Dentists                                   | 32.0%   | 1.6%    | 87.8%   | 6.6%    |  |
| 17.  | Dental Hygienists                          | 9.7%    | 0.5%    | 12.2%   | 0.9%    |  |
| 18.  | Dental Assistance, Aides, Techs            | 58.3%   | 2.9%    |         |         |  |
| 19.  | Total Dental Services (Sum lines 16-18)    | 100.0%  | 5.0%    | 100.0%  | 7.5%    |  |
| 20a. | Psychiatrists                              | 2.7%    | 0.1%    | 5.8%    | 0.2%    |  |
| 20a1 | . Licensed Clinical Psychologists          | 6.9%    | 0.1%    | 4.6%    | 0.1%    |  |
| 20a2 | Licensed Clinical Social Workers           | 54.6%   | 1.0%    | 49.2%   | 1.4%    |  |
| 20b. | Other Licensed Mental Health Providers     | 33.9%   | 0.6%    | 39.1%   | 1.1%    |  |
| 20c. | Other Mental Health Staff                  | 1.8%    | 0.0%    | 1.3%    | 0.0%    |  |
| 20.  | Mental Health (Sum lines 20a-c)            | 100.0%  | 1.9%    | 100.0%  | 2.8%    |  |
| 21.  | Substance Abuse Services                   | 100.0%  | 0.1%    | 100.0%  | 0.3%    |  |
| 22.  | Other Professional Services                | 100.0%  | 0.1%    | 100.0%  | 0.3%    |  |
| 23.  | Pharmacy Personnel                         | 100.0%  | 2.6%    |         |         |  |
| 24.  | Case Managers                              | 34.3%   | 2.7%    | 82.5%   | 3.7%    |  |
| 25.  | Patient/Community Education Specialists    | 7.5%    | 0.6%    | 17.5%   | 0.8%    |  |
| 26.  | Outreach Workers                           | 21.2%   | 1.7%    |         |         |  |
| 27.  | Transportation Staff                       | 1.5%    | 0.1%    |         |         |  |
| 27a. | Eligibility Assistance Workers             | 19.3%   | 1.5%    |         |         |  |
| 27b. | Interpretation Staff                       | 10.8%   | 0.9%    |         |         |  |
| 28.  | Other Enabling Services                    | 5.4%    | 0.4%    |         |         |  |
| 29.  | Total Enabling Services (Sum lines 24-28)  | 100.0%  | 7.9%    | 100.0%  | 4.5%    |  |
| 29a. | Other Programs/Services                    | _       | 0.0%    |         |         |  |

Clinic visits are shown only for personnel that generate reportable visits Subtotals may differ from the sum of cells due to rounding % may not equal 100% due to rounding

Date Requested: 11/04/2010 04:34 PM EST

Data As Of: 05/12/2010

# TABLE 5 - Staffing and Utilization - 2009 State - Universal - 25 Grantees

|      | DEDCOMMEL DV MA IOD CEDVICE CATECODY              | FTEs    |         | Visits  |         |  |
|------|---|---------|---------|---------|---------|--|
|      | PERSONNEL BY MAJOR SERVICE CATEGORY               | % Group | % Total | % Group | % Total |  |
| 30a. | Management and Support Staff                      | 25.8%   | 11.1%   |         |         |  |
| 30b. | Fiscal and Billing Staff                          | 13.4%   | 5.8%    |         |         |  |
| 30c. | IT Staff  | 1.7%    | 0.7%    |         |         |  |
| 30.  | Total Administrative Staff (Sum lines 30a-30c)    | 41.0%   | 17.7%   |         |         |  |
| 31.  | Facility Staff                                    | 5.5%    | 2.4%    |         |         |  |
| 32.  | Patient Support Staff                             | 53.6%   | 23.1%   |         |         |  |
| 33.  | Total Administrative & Facility (Sum lines 30-32) | 100.0%  | 43.1%   |         |         |  |
| 34.  | Total (Sum lines 15+19+20+21+22+23+29+29a+33)     |         | 100.0%  |         | 100.0%  |  |

Clinic Visits are shown only for personnel that generate reportable visits Subtotals may differ from the sum of cells due to rounding % may not equal 100% due to rounding

|      | Diagnostic Category  | Applicable ICD - 9 - CM Codes  | Number of<br>Visits by<br>Primary<br>Diagnosis<br>(a) | Number of<br>Patients with<br>Primary<br>Diagnosis<br>(b) | Visits Per<br>Patient |
|------|--|--|---|---|-----------------------|
| Sele | ected Infectious and Parasitic Diseases  |  |   |   |                       |
| 1.   | Symptomatic HIV  | 042; 079.53  | 2,172   | 737   | 2.95                  |
| 2.   | Asymptomatic HIV   | V08  | 9   | 9   | 1.00                  |
| 3.   | Tuberculosis   | 010.xx - 018.xx  | 35  | 31  | 1.13                  |
| 4.   | Syphilis and other sexually transmitted diseases   | 090.xx - 099.xx  | 520   | 459   | 1.13                  |
| Sele | ected Diseases of the Respiratory System   |  |   |   |                       |
| 5.   | Asthma   | 493.xx   | 10,384  | 6,436   | 1.61                  |
| 6.   | Chronic bronchitis and Emphysema   | 490.xx - 492.xx  | 5,689   | 4,410   | 1.29                  |
| Sele | ected Other Medical Conditions   |  |   |   |                       |
| 7.   | Abnormal Breast Findings, Female   | 174.xx; 198.81; 233.0x;<br>238.3; 793.8x                                       | 315   | 248   | 1.27                  |
| 8.   | Abnormal Cervical Findings   | 180.xx; 198.82;<br>233.1x; 795.0x  | 1,388   | 1,124   | 1.23                  |
| 9.   | Diabetes Mellitus  | 250.xx; 648.0x; 775.1x;  | 50,942  | 21,436  | 2.38                  |
| 10.  | Heart Disease (selected)   | 391.xx - 392.0x<br>410.xx - 429.xx   | 11,986  | 5,119   | 2.34                  |
| 11.  | Hypertension   | 401.xx - 405.xx;   | 94,655  | 47,697  | 1.98                  |
| 12.  | Contact Dermatitis and other Eczema  | 692.xx   | 4,078   | 3,711   | 1.10                  |
| 13.  | Dehydration  | 276.5x   | 202   | 150   | 1.35                  |
| 14.  | Exposure to Heat or Cold   | 991.xx - 992.xx  | 10  | 10  | 1.00                  |
| 14a. | Overweight and obesity   | ICD-9 : 278.0 – 278.02 or V85.xx<br>(Excluding V85.0, V85.1, V85.51<br>V85.52) | 3,247   | 2,354   | 1.38                  |
| Sele | ected Childhood Conditions   |  |   |   |                       |
| 15.  | Otitis Media and Eustachian Tube Disorders   | 381.xx - 382.xx  | 12,047  | 8,991   | 1.34                  |
| 16.  | Selected Perinatal Medical Conditions  | 770.xx; 771.xx; 773.xx;<br>774.xx - 779.xx<br>(Excluding 779.3x)               | 264   | 231   | 1.14                  |
| 17.  | Lack of Expected Normal Physiological Development (Such as delayed milestone; Failure to gain weight; Failure to thrive)-does not include sexual or mental development; Nutritional Deficiencies | 260.xx - 269.xx;<br>779.3x;<br>783.3x - 783.4x;                                | 2,777   | 1,293   | 2.15                  |

|      | Diagnostic Category  | Applicable ICD - 9 - CM Codes  | Number of<br>Visits by<br>Primary<br>Diagnosis<br>(a) | Number of<br>Patients with<br>Primary<br>Diagnosis<br>(b) | Visits Per<br>Patient |
|------|--|--|---|---|-----------------------|
| Sele | ected Mental Health and Substance Abuse Conditions   |  |   |   |                       |
| 18.  | Alcohol Related Disorders  | 291.xx, 303.xx;<br>305.0x; 357.5x  | 1,539   | 556   | 2.77                  |
| 19.  | Other Substance Related Disorders (Excludes Tobacco Use Disorders)                         | 292.1x - 292.8x;<br>304.xx; 305.2x - 305.9x;<br>357.6x; 648.3x   | 3,421   | 800   | 4.28                  |
| 19a. | Tobacco Use Disorders  | 305.1  | 794   | 697   | 1.14                  |
| 20a. | Depression and Other Mood Disorders  | 296.xx; 300.4<br>301.13; 311.xx  | 25,089  | 9,824   | 2.55                  |
| 20b. | Anxiety Disorders Including PTSD   | 300.0x; 300.2x; 300.3;<br>308.3; 309.81;   | 9,927   | 5,302   | 1.87                  |
| 20c. | Attention Deficit and Disruptive Behavior Disorders  | 312.8x; 312.9x; 313.81;<br>314.xx  | 6,349   | 2,827   | 2.25                  |
| 20d. | Other Mental Disorders, Excluding Drug or Alcohol Dependence (includes mental retardation) | 290.xx; 293.xx - 302.xx<br>(Excluding 296.xx; 300.0x; 300.2x; 300.3; 300.4;<br>301.13);<br>306.xx - 319.xx<br>(Excluding 308.3; 309.81; 311.xx; 312.8x;<br>312.9x; 313.81; 314.xx) | 9,077   | 4,813   | 1.89                  |

|   | Service Category   | Applicable ICD - 9 - CM Codes   | Number of<br>Visits<br>(a) | Number of<br>Patients<br>(b) | Visits Per<br>Patient |  |  |  |  |
|---|--|---|----------------------------|------------------------------|-----------------------|--|--|--|--|
| Selected Diagnostic Tests/Screening/Preventive Services |  |   |                            |                              |                       |  |  |  |  |
| 21.   | HIV Test   | CPT - 4: 86689;<br>86701 - 86703;<br>87390 - 87391  | 4,321                      | 4,020                        | 1.07                  |  |  |  |  |
|   |  | CPT-4: 77052, 77057   |                            |                              |                       |  |  |  |  |
| 22.   | Mammogram  | OR<br>ICD-9: V76.11;<br>V76.12  | 4,435                      | 4,416                        | 1.00                  |  |  |  |  |
| 23.   | Pap Test   | CPT - 4: 88141 -<br>88155;<br>88164 - 88167;<br>88174 - 88175 OR<br>ICD - 9: V72.3;<br>V72.31;<br>V76.2 | 25,036                     | 24,043                       | 1.04                  |  |  |  |  |
| 24.   | Selected Immunizations (Hepatitis A, Hemophilus Influenza B (HiB), Influenza virus, Pneumococcal Diptheria, Tetanus, Pertussis (DTaP) (DTP) (DT), Mumps, Measles, Rubella, Poliovirus, Varicella, Hepatitis B Child) | CPT - 4: 90633 - 90634, 90645 - 90648; 90669: 90696 - 90702; 90704 - 90716; 90748 - 90744; 90748        | 53,543                     | 38,087                       | 1.41                  |  |  |  |  |
| 24a.  | Seasonal Flu Vaccine   | CPT-4: 90655 -  | 36,638                     | 34,488                       | 1.06                  |  |  |  |  |
| 2.41  | HAMA EL VI.  | 90662   |                            |                              | 4.40                  |  |  |  |  |
|   | H1N1 Flu Vaccine   | CPT-4: 90663; 90470   |                            | 11,207                       | 1.19                  |  |  |  |  |
| .0.   | Contraceptive Management   | ICD - 9: V25.xx<br>CPT - 4: 99391 -   | 9,338                      | 6,008                        | 1.55                  |  |  |  |  |
| 26.   | Health Supervision of Infant or Child (ages 0 through 11)  | 99393;<br>99381 - 99383;  | 36,858                     | 23,889                       | 1.54                  |  |  |  |  |
| 26a.  | Childhood lead test screening (Ages 9 to 72 months)  | CPT-4: 83655  | 4,154                      | 4,053                        | 1.02                  |  |  |  |  |
| 26b.  | Screening, Brief Intervention, and Referral to Treatment (SBIRT)   | CPT-4: 99408-99409  | 149                        | 144                          | 1.03                  |  |  |  |  |
| 26c.  | Smoke and tobacco use cessation counseling   | CPT-4: 99406 and 99407; S9075   | 155                        | 86                           | 1.80                  |  |  |  |  |

|      | Service Category  | Applicable ADA Code   | Number of<br>Visits<br>(a) | Number of<br>Patients<br>(b) | Visits Per<br>Patient |  |  |  |  |  |
|------|---|---|----------------------------|------------------------------|-----------------------|--|--|--|--|--|
| Sele | Selected Dental Services  |   |                            |                              |                       |  |  |  |  |  |
| 27.  | I. Emergency Services   | ADA: D9110  | 1,591                      | 1,478                        | 1.08                  |  |  |  |  |  |
| 28.  | II. Oral Exams  | ADA: D0120, D0140, D0145,<br>D0150, D0160, D0170, D0180   | 31,765                     | 25,041                       | 1.27                  |  |  |  |  |  |
| 29.  | Prophylaxis - Adult or Child                                    | ADA: D1110, D1120   | 14,226                     | 11,585                       | 1.23                  |  |  |  |  |  |
| 30.  | Sealants  | ADA: D1351  | 2,398                      | 1,242                        | 1.93                  |  |  |  |  |  |
| 31.  | Fluoride Treatment - adult or child                             | ADA: D1203, D1204, D1206  | 8,257                      | 6,935                        | 1.19                  |  |  |  |  |  |
| 32.  | III. Restorative Services                                       | ADA: D21xx - D29xx  | 14,887                     | 7,960                        | 1.87                  |  |  |  |  |  |
| 33.  | IV. Oral Surgery<br>(Extractions and other Surgical Procedures) | ADA: D7111, D7140, D7210,<br>D7220, D7230, D7240, D7241,<br>D7250, D7260, D7261, D7270,<br>D7272, D7280 | 18,003                     | 9,686                        | 1.86                  |  |  |  |  |  |
| 34.  | V. Rehabilitation Services<br>(Endo,Perio,Prostho,Orhto)        | ADA: D3xxx, D4xxx, D5xxx,<br>D6xxx, D8xxx   | 8,793                      | 5,203                        | 1.69                  |  |  |  |  |  |

#### TABLE 6B - Quality of Care Indicators - 2009 State - Universal - 25 Grantees

|    |  | AGE CATEGORIES FOR PRENATAL PATIENTS ES WHO PROVIDE PRENATAL CARE ONLY) |         |
|----|--|---|---------|
| DE | MOGRAPHIC CHARACTERISTICS OF PRENATAL CARE PATIE | NTS   |         |
|    | AGE  | Number of Patients (a)  | Percent |
| 1. | Less than 15 Years                               | 3   | 0.2%    |
| 2. | Ages 15 - 19                                     | 321   | 20.2%   |
| 3. | Ages 20 - 24                                     | 626   | 39.4%   |
| 4. | Ages 25 - 44                                     | 636   | 40.1%   |
| 5. | Ages 45 and Over                                 | 1   | 0.1%    |
| 6. | Total Patients (Sum lines 1-5)                   | 1,587   | 100.0%  |

| SECTION B - TRIMESTER OF ENTRY INTO PRENATAL CARE                                 |                  |                    |                    |                                    |         |       |  |  |  |  |
|---|------------------|--------------------|--------------------|------------------------------------|---------|-------|--|--|--|--|
| Trimester of First Known Visit for Women Receiving Prenatal Care During Reporting |                  | Women Having First | Visit with Grantee | Women Having First Vis<br>Provider | % Total |       |  |  |  |  |
|   | Year             | (a)                | %                  | (b)                                | %       |       |  |  |  |  |
| 7.  | First Trimester  | 820                | 51.7%              | 11                                 | 0.7%    | 52.4% |  |  |  |  |
| 8.  | Second Trimester | 591                | 37.2%              | 0                                  | 0.0%    | 37.2% |  |  |  |  |
| 9.  | Third Trimester  | 165                | 10.4%              | 0                                  | 0.0%    | 10.4% |  |  |  |  |

| SECTION C - CHILDHOOD IMMUNIZATION RATE   |  |   |  |  |  |  |  |  |  |
|---|--|---|--|--|--|--|--|--|--|
| Childhood Immunization Rate   | Total Number Patients with<br>2nd Birthday<br>During Measurement Year<br>(a) | Estimated number patients immunized (b) | Estimated % patients<br>immunized<br>(c) |  |  |  |  |  |  |
| 10. Number of children who have received required vaccines who had their 2nd birthday during measurement year | 3,304  | 2,278                                   | 68.9%                                    |  |  |  |  |  |  |

| SECTION D - PAP TEST   |  |  |                                 |  |  |  |  |  |
|--|--|--|---------------------------------|--|--|--|--|--|
| Pap Test   | Total Number of Female<br>Patients 24-64 Years of Age<br>(a) | Estimated number patients<br>tested<br>(b) | Estimated % patients tested (c) |  |  |  |  |  |
| Number of female patients aged 24-64 who had at least one<br>11. PAP test performed during the measurement year or during<br>one of the previous two years | 79,435   | 35,436                                     | 44.6%                           |  |  |  |  |  |

<sup>%</sup> may not equal 100% due to rounding

The childhood immunization and Pap test rates are based on the total of the estimated number of patients tested or immunized for each health center divided by the total number patients in the applicable category (i.e., the universe) for each measure.

#### TABLE 7 - Health Outcomes and Disparities - 2009 State - Universal - 25 Grantees

|   |  |              | Total (i)                  |            |                          |                                   |                                 |                                       |
|---|--|--------------|----------------------------|------------|--------------------------|-----------------------------------|---------------------------------|---------------------------------------|
| LIIV Decitive December Warran                         | 3                                      |              |                            |            |                          |                                   |                                 |                                       |
| HIV Positive Pregnant Women                           | 100.0%                                 |              |                            |            |                          |                                   |                                 |                                       |
|   | Sec                                    | tion A: DELI | VERIES AND BI              | RTH WEIGHT | -                        |                                   |                                 |                                       |
|   | Prenatal care<br>who delivered<br>year | during the   | Deliveries pe<br>Grantee I |            | Live Births < 1500 grams | Live Births<br>1500-2499<br>grams | Live Births<br>>= 2500<br>grams | % Low and<br>Very Low<br>Birth Weight |
|   |  |              | By Race                    |            |                          |                                   |                                 |                                       |
| Asian (a)   | 15                                     | 1.6%         |                            |            | 0                        | 0                                 | 15                              | 0.0%                                  |
| Native Hawaiian (b1)                                  | 0                                      | 0.0%         |                            |            | 0                        | 0                                 | 0                               | -                                     |
| Pacific Islander (b2)                                 | 0                                      | 0.0%         |                            |            | 0                        | 0                                 | 0                               | -                                     |
| Black/ African American (c)                           | 501                                    | 54.7%        |                            |            | 7                        | 60                                | 433                             | 13.4%                                 |
| American Indian/ Alaska Native (d)                    | 1                                      | 0.1%         |                            |            | 0                        | 0                                 | 8                               | 0.0%                                  |
| White (e)   | 350                                    | 38.2%        |                            |            | 2                        | 28                                | 319                             | 8.6%                                  |
| More than one race (f)                                | 4                                      | 0.4%         |                            |            | 0                        | 0                                 | 4                               | 0.0%                                  |
| Race Unreported/ Refused to Report (g)                | 32                                     | 3.5%         |                            |            | 0                        | 6                                 | 27                              | 18.2%                                 |
| Sub-total (Sum a+b1+b2+c+d+e+f+g)                     | 903                                    | 98.6%        |                            |            | 9                        | 94                                | 806                             | 11.3%                                 |
|   |  | By Hispa     | anic/Latino Ide            | entity     |                          |                                   |                                 |                                       |
| Hispanic/Latino (c1)                                  | 167                                    | 18.2%        |                            |            | 0                        | 11                                | 159                             | 6.5%                                  |
| Non-Hispanic/Latino (c2)                              | 736                                    | 80.3%        |                            |            | 9                        | 83                                | 647                             | 12.4%                                 |
| Sub-total (Sum c1 + c2)                               | 903                                    | 98.6%        |                            |            | 9                        | 94                                | 806                             | 11.3%                                 |
| Unreported / Refused to Report Race and Ethnicity (h) | 13                                     | 1.4%         |                            |            | 0                        | 0                                 | 13                              | 0.0%                                  |
| Total (i)   | 916                                    | 100.0%       | 26                         | 100.0%     | 9                        | 94                                | 819                             | 11.2%                                 |

 $<sup>^{*}</sup>$  % shown are rounded to the .1% level for table display purposes; calculations are made using % to 8 decimal places

#### TABLE 7 - Health Outcomes and Disparities - 2009 State - Universal - 25 Grantees

| 5   | SECTION B: HYPERTENSION                   |  |
|---|---|--|
| Patients 18 to 85 diagnosed with h                    | ypertension whose last blood pressure was | less than 140/90                                       |
|   | Total hypertensive patients               | Estimated % Patients with Controlled Blood<br>Pressure |
|   | By Race                                   |  |
| Asian (a)   | 363                                       |  |
| Native Hawaiian (b1)                                  | 25  |  |
| Pacific Islander (b2)                                 | 11  |  |
| Black/ African American (c)                           | 23,556                                    |  |
| American Indian/ Alaska Native (d)                    | 77  |  |
| White (e)   | 30,747                                    |  |
| More than one race (f)                                | 125                                       |  |
| Race Unreported/ Refused to Report (g)                | 1,636                                     |  |
| Sub-total (Sum $a+b1+b2+c+d+e+f+g$ )                  | 56,540                                    |  |
| В   | By Hispanic/Latino Identity               |  |
| Hispanic/Latino (c1)                                  | 1,662                                     |  |
| Non-Hispanic/Latino (c2)                              | 54,878                                    |  |
| Sub-total (Sum c1 + c2)                               | 56,540                                    |  |
| Unreported / Refused to Report Race and Ethnicity (h) | 689                                       |  |
| Total (i)   | 57,229                                    | 65.6%  |

<sup>\* %</sup> shown are rounded to the .1% level for table display purposes; calculations are made using % to 8 decimal places \*\* % by race are low estimates, not adjusted at the grantee level for samples with zero patients in racial categories.

#### TABLE 7 - Health Outcomes and Disparities - 2009 State - Universal - 25 Grantees

|   | SECTION C: DIABETES             |  |   |
|---|---------------------------------|--|---|
| Patients 18 to 75 diagnose                            | d with Type I or Type II diabet | es: Most recent rest results             |   |
|   | Total patients with diabetes    | Estimated % Patients with<br>Hba1c <= 9% | Estimated % Patients with<br>Hba1c < 7% |
|   | By Race                         |  |   |
| Asian (a)   | 259                             |  |   |
| Native Hawaiian (b1)                                  | 16                              |  |   |
| Pacific Islander (b2)                                 | 7                               |  |   |
| Black/ African American (c)                           | 9,536                           |  |   |
| American Indian/ Alaska Native (d)                    | 45                              |  |   |
| White (e)   | 12,498                          |  |   |
| More than one race (f)                                | 38                              |  |   |
| Race Unreported/ Refused to Report (g)                | 1,037                           |  |   |
| Sub-total (Sum a+b1+b2+c+d+e+f+g)                     | 23,436                          |  |   |
|   | By Hispanic/Latino Identity     |  |   |
| Hispanic/Latino (c1)                                  | 1,242                           |  |   |
| Non-Hispanic/Latino (c2)                              | 22,194                          |  |   |
| Sub-total (Sum c1 + c2)                               | 23,436                          |  |   |
| Unreported / Refused to Report Race and Ethnicity (h) | 449                             |  |   |
| Total (i)   | 23,885                          | 74.3%                                    | 44.4%                                   |

<sup>\* %</sup> shown are rounded to the .1% level for table display purposes; calculations are made using % to 8 decimal places \*\* % by race are low estimates, not adjusted at the grantee level for samples with zero patients in racial categories.

#### TABLE 8A - Financial Costs - 2009 State - Universal - 25 Grantees

|     |   | Accrued Cost<br>(a) | Allocation of Facility<br>and Administration<br>(b) | Total Cost After<br>Allocation of Facility<br>and Administration<br>(c) |
|-----|---|---------------------|---|---|
| Fir | ancial Costs for Medical Care                               |                     |   |   |
| 1.  | Medical Staff   | 47,455,621          | 28,975,349  | 76,430,970  |
| 2.  | Lab and X-ray   | 4,229,995           | 2,502,189   | 6,732,184   |
| 3.  | Medical/Other Direct  | 5,854,263           | 3,335,863   | 9,190,126   |
| 4.  | Total Medical Care Services (Sum lines 1-3)                 | 57,539,879          | 34,813,401  | 92,353,280  |
| Fir | ancial Costs for Other Clinical Services                    |                     |   |   |
| 5.  | Dental  | 7,238,504           | 4,191,252   | 11,429,756  |
| 6.  | Mental Health   | 2,136,965           | 1,066,887   | 3,203,852   |
| 7.  | Substance Abuse   | 103,320             | 21,137  | 124,457   |
| 8a. | Pharmacy not including pharmaceuticals                      | 2,975,068           | 1,669,831   | 4,644,899   |
| 8b. | Pharmaceuticals   | 4,497,038           |   | 4,497,038   |
| 9.  | Other Professional  | 180,916             | 154,068   | 334,984   |
| 10. | Total Other Clinical Services (Sum lines 5-9)               | 17,131,811          | 7,103,175   | 24,234,986  |
| Fir | ancial Costs of Enabling and Other Program Related Services |                     |   |   |
| 11a | a. Case Management  | 1,281,694           |   | 1,281,694   |
| 111 | p. Transportation   | 203,699             |   | 203,699   |
| 110 | c. Outreach   | 1,419,261           |   | 1,419,261   |
| 110 | d. Patient and Community Education                          | 577,251             |   | 577,251   |
| 116 | e. Eligibility Assistance                                   | 840,453             |   | 840,453   |
| 11f | Interpretation Services                                     | 387,668             |   | 387,668   |
| 110 | g. Other Enabling Services                                  | 570,974             |   | 570,974   |
| 11. | Total Enabling Services Cost (Sum lines 11a-11g)            | 5,281,000           | 2,968,282   | 8,249,282   |
| 12. | Other Related Services                                      | 1,442,096           | 333,011   | 1,775,107   |
| 13. | Total Enabling and Other Services (Sum lines 11-12)         | 6,723,096           | 3,301,293   | 10,024,389  |
| Ov  | erhead and Totals   |                     |   |   |
| 14. | Facility  | 9,016,076           |   |   |
| 15. | Administration  | 36,201,793          |   |   |
| 16. | Total Overhead (Sum lines 14-15)                            | 45,217,869          |   |   |
| 17. | Total Accrued Costs (Sum lines 4+10+13+16)                  | 126,612,655         |   | 126,612,655   |
| 18. | Value of Donated Facilities, Services and Supplies          |                     |   | 18,042,668  |
| 19. | Grand Total including Donations (Sum lines 17-18)           |                     |   | 144,655,323   |

# TABLE 8A - Financial Costs - 2009 State - Universal - 25 Grantees

|      | Services  | Direct Accrue | d Cost (a) | Cost (c) Includes Overhead* |  |
|------|---|---------------|------------|-----------------------------|--|
|      |   | % of Category | % of Total | % of Total                  |  |
| Fin  | ancial Costs for Medical Care   |               |            |                             |  |
| 1.   | Medical Staff   | 82.5%         | 37.5%      | 60.4%                       |  |
| 2.   | Lab and X-ray   | 7.4%          | 3.3%       | 5.3%                        |  |
| 3.   | Medical/Other Direct  | 10.2%         | 4.6%       | 7.3%                        |  |
| 4.   | Total Medical Care Services (Sum lines 1-3)   | 100.0%        | 45.4%      | 72.9%                       |  |
| Fin  | ancial Costs for Other Clinical Services  |               |            |                             |  |
| 5.   | Dental  | 42.3%         | 5.7%       | 9.0%                        |  |
| 6.   | Mental Health   | 12.5%         | 1.7%       | 2.5%                        |  |
| 7.   | Substance Abuse   | 0.6%          | 0.1%       | 0.1%                        |  |
| 8a.  | Pharmacy not including pharmaceuticals  | 17.4%         | 2.3%       | 3.7%                        |  |
| 8b.  | Pharmaceuticals   | 26.2%         | 3.6%       | 3.6%                        |  |
| 9.   | Other Professional  | 1.1%          | 0.1%       | 0.3%                        |  |
| 10.  | Total Other Clinical Services (Sum lines 5-9)                                       | 100.0%        | 13.5%      | 19.1%                       |  |
| Fin  | ancial Costs of Enabling and Other Program Related Services                         |               |            |                             |  |
| 11a  | . Case Management   | 19.1%         | 1.0%       | 1.0%                        |  |
| 11b  | . Transportation  | 3.0%          | 0.2%       | 0.2%                        |  |
| 11c  | . Outreach  | 21.1%         | 1.1%       | 1.1%                        |  |
| 11d  | . Patient and Community Education   | 8.6%          | 0.5%       | 0.5%                        |  |
| 11e  | . Eligibility Assistance  | 12.5%         | 0.7%       | 0.7%                        |  |
| 11f. | Interpretation Services   | 5.8%          | 0.3%       | 0.3%                        |  |
| 11g  | . Other Enabling Services   | 8.5%          | 0.5%       | 0.5%                        |  |
| 11.  | Total Enabling Services Cost (Sum lines 11a-11g)                                    | 78.6%         | 4.2%       | 6.5%                        |  |
| 12.  | Other Related Services  | 21.4%         | 1.1%       | 1.4%                        |  |
| 13.  | Total Enabling and Other Services (Sum lines 11-12)                                 | 100.0%        | 5.3%       | 7.9%                        |  |
| Ove  | erhead and Totals   |               |            |                             |  |
| 14.  | Facility  | 19.9%         | 7.1%       |                             |  |
| 15.  | Administration  | 80.1%         | 28.6%      |                             |  |
| 16.  | Total Overhead (Sum lines 14-15)  | 100.0%        | 35.7%      |                             |  |
| 17.  | Total Accrued Costs (Sum lines 4+10+13+16)  | 100.0%        | 100.0%     | 100.0%                      |  |
| 18.  | Value of Donated Facilities, Services and Supplies (as % of direct costs - line 17) |               |            | 14.3%                       |  |

<sup>%</sup> may not equal 100% due to rounding
\*\* Total Cost After Allocation of facility and Administration % of Total.

# TABLE 9D -Patient Related Revenue (Scope of Project Only) - 2009 State - Universal - 25 Grantees

|     |   |                                    | Charges    |            | Collections                               |            |            |              |  |  |
|-----|---|------------------------------------|------------|------------|---|------------|------------|--------------|--|--|
|     | Payor Category  | Full Charges<br>This Period<br>(a) | % of Payor | % of Total | Amount<br>Collected<br>This Period<br>(b) | % of Payor | % of Total | % of Charges |  |  |
| 1.  | Medicaid Non-Managed Care   | 11,217,682                         | 39.9%      | 8.7%       | 9,249,712                                 | 39.8%      | 13.4%      | 82.5%        |  |  |
| 2a. | Medicaid Managed Care (capitated)                                       | 244,744                            | 0.9%       | 0.2%       | 288,308                                   | 1.2%       | 0.4%       | 117.8%       |  |  |
| 2b. | Medicaid Managed Care (fee-for-service)                                 | 16,630,260                         | 59.2%      | 12.9%      | 13,690,557                                | 58.9%      | 19.8%      | 82.3%        |  |  |
| 3.  | Total Medicaid (Sum lines 1+2a+2b)                                      | 28,092,686                         | 100.0%     | 21.7%      | 23,228,577                                | 100.0%     | 33.7%      | 82.7%        |  |  |
| 4.  | Medicare Non-Managed Care   | 19,420,739                         | 94.7%      | 15.0%      | 15,755,514                                | 94.7%      | 22.8%      | 81.1%        |  |  |
| 5a. | Medicare Managed Care (capitated)                                       | 0                                  | 0.0%       | 0.0%       | 0   | 0.0%       | 0.0%       | -            |  |  |
| 5b. | Medicare Managed Care (fee-for-service)                                 | 1,094,895                          | 5.3%       | 0.8%       | 877,029                                   | 5.3%       | 1.3%       | 80.1%        |  |  |
| 6.  | Total Medicare (Sum lines 4+5a+5b)                                      | 20,515,634                         | 100.0%     | 15.9%      | 16,632,543                                | 100.0%     | 24.1%      | 81.1%        |  |  |
| 7.  | Other Public including Non-Medicaid CHIP (Non Managed Care)             | 2,447,553                          | 100.0%     | 1.9%       | 922,399                                   | 100.0%     | 1.3%       | 37.7%        |  |  |
| Ва. | Other Public including Non-Medicaid CHIP (Managed Care Capitated)       | 0                                  | 0.0%       | 0.0%       | 0   | 0.0%       | 0.0%       | -            |  |  |
| Bb. | Other Public including Non-Medicaid CHIP (Managed Care fee-for-service) | 0                                  | 0.0%       | 0.0%       | 0   | 0.0%       | 0.0%       | -            |  |  |
| 9.  | Total Other Public (Sum lines 7+8a+8b)                                  | 2,447,553                          | 100.0%     | 1.9%       | 922,399                                   | 100.0%     | 1.3%       | 37.7%        |  |  |
| 10. | Private Non-Managed Care  | 21,536,806                         | 90.7%      | 16.7%      | 13,452,230                                | 90.0%      | 19.5%      | 62.5%        |  |  |
| 11a | . Private Managed Care (Capitated)                                      | 1,153,563                          | 4.9%       | 0.9%       | 675,860                                   | 4.5%       | 1.0%       | 58.6%        |  |  |
| 11b | . Private Managed Care (fee-for-service)                                | 1,049,783                          | 4.4%       | 0.8%       | 821,684                                   | 5.5%       | 1.2%       | 78.3%        |  |  |
| 12. | Total Private (Sum lines 10+11a+11b)                                    | 23,740,152                         | 100.0%     | 18.4%      | 14,949,774                                | 100.0%     | 21.7%      | 63.0%        |  |  |
| 13. | Self Pay  | 54,526,647                         | 100.0%     | 42.2%      | 13,277,478                                | 100.0%     | 19.2%      | 24.4%        |  |  |
| 14. | Grand Total (Sum lines 3+6+9+12+13)                                     | 129.322.672                        |            | 100.0%     | 69.010.771                                |            | 100.0%     | 53.4%        |  |  |

# State - Universal - 25 Grantees

|   |           | Retroactive   | Settlements, R | eceipts, and                | Paybacks (c) |                               | Allow             | ances                         |
|---|-----------|---|----------------|-----------------------------|--------------|-------------------------------|-------------------|-------------------------------|
| Payor Category  |           | Collection of<br>recon./wrap<br>around<br>Previous<br>Years<br>(c2) |                | Penalty/<br>Payback<br>(c4) | Net Retros   | Net Retros<br>% of<br>Charges | Allowances<br>(d) | Allowances<br>% of<br>Charges |
| 1. Medicaid Non-Managed Care  | 419,478   | 1,398,886   |                | 3,021                       | 1,815,343    | 16.2%                         | 1,166,733         | 10.4%                         |
| 2a. Medicaid Managed Care (capitated)                                       | 0         | 112,389   | 0              | 0                           | 112,389      | 45.9%                         | -43,663           | -17.8%                        |
| 2b. Medicaid Managed Care (fee-for-service)                                 | 2,986,088 | 2,385,796   | 507,145        | 77,309                      | 5,801,720    | 34.9%                         | 2,971,803         | 17.9%                         |
| 3. Total Medicaid (Sum lines 1+2a+2b)                                       | 3,405,566 | 3,897,071   | 507,145        | 80,330                      | 7,729,452    | 27.5%                         | 4,094,873         | 14.6%                         |
| 4. Medicare Non-Managed Care  | 242,920   | 340,246   |                | 696                         | 582,470      | 3.0%                          | 2,835,368         | 14.6%                         |
| 5a. Medicare Managed Care (capitated)                                       | 0         | 0   | 0              | 0                           | 0            | -                             | 0                 | -                             |
| 5b. Medicare Managed Care (fee-for-service)                                 | 27,957    | 0   | 1,516          | 0                           | 29,473       | 2.7%                          | 252,324           | 23.0%                         |
| 6. Total Medicare (Sum lines 4+5a+5b)                                       | 270,877   | 340,246   | 1,516          | 696                         | 611,943      | 3.0%                          | 3,087,692         | 15.1%                         |
| 7. Other Public including Non-Medicaid CHIP (Non Managed Care)              | 0         | 0   |                | 0                           | 0            | 0.0%                          | 1,139,471         | 46.6%                         |
| 8a. Other Public including Non-Medicaid CHIP (Managed Care Capitated)       | 0         | 0   | 0              | 0                           | 0            | -                             | 0                 | -                             |
| 8b. Other Public including Non-Medicaid CHIP (Managed Care fee-for-service) | 0         | 0   | 0              | 0                           | 0            | -                             | 0                 | -                             |
| 9. Total Other Public (Sum lines 7+8a+8b)                                   |           | 0   | 0              | 0                           | 0            | 0.0%                          | 1,139,471         | 46.6%                         |

<sup>%</sup> may not equal 100% due to rounding

13. Self Pay

2,897,183

# TABLE 9D -Patient Related Revenue (Scope of Project Only) - 2009 State - Universal - 25 Grantees

|  |  | Retroactive Settlements, Receipts, and Paybacks (c)                 |   |                             |            |                               |                   | Allowances                    |  |
|--|--|---|---|-----------------------------|------------|-------------------------------|-------------------|-------------------------------|--|
| Payor Category                             | Collection of recon./wrap around Current Year (c1) | Collection of<br>recon./wrap<br>around<br>Previous<br>Years<br>(c2) | Collection of<br>other<br>retroactive<br>payments<br>(c3) | Penalty/<br>Payback<br>(c4) | Net Retros | Net Retros<br>% of<br>Charges | Allowances<br>(d) | Allowances<br>% of<br>Charges |  |
| O. Private Non-Managed Care                |  |   |   | 0                           | 0          | 0.0%                          | 7,562,483         | 35.1%                         |  |
| 1a. Private Managed Care (Capitated)       |  |   | 76,159  | 0                           | 76,159     | 6.6%                          | 478,561           | 41.5%                         |  |
| 1b. Private Managed Care (fee-for-service) |  |   | 41,781  | 0                           | 41,781     | 4.0%                          | 266,564           | 25.4%                         |  |
| 2. Total Private (Sum lines 10+11a+11      | lb)  |   | 117,940   | 0                           | 117,940    | 0.5%                          | 8,307,608         | 35.0%                         |  |
| 3. Self Pay                                |  |   |   |                             |            |                               |                   |                               |  |
| 4. Grand Total (Sum lines 3+6+9+12+1       | 13) 3,676,443                                      | 4,237,317   | 626,601   | 81,026                      | 8,459,335  | 6.5%                          | 16,629,644        | 12.9%                         |  |

34,594,549

#### TABLE 9E -Other Revenues - 2009 State - Universal - 25 Grantees

| Source  | Amount (a) | % Group Total |
|---|------------|---------------|
| BPHC Grants (Enter Amount Drawn Down - Consistent with PMS-272)   |            |               |
| 1a. Migrant Health Center   | 940,244    | 2.4%          |
| 1b. Community Health Center   | 35,991,806 | 92.5%         |
| 1c. Health Care for the Homeless  | 1,991,911  | 5.1%          |
| 1e. Public Housing Primary Care   | 0          | 0.0%          |
| 1g. Total Health Center Cluster (Sum lines 1a through 1e)   | 38,923,961 | 100.0%        |
| 1j. Capital Improvement Program Grants  | 0          | 0.0%          |
| 1. Total BHPC Grants (Sum lines 1g+1h+1i+1j)  | 38,923,961 | 100.0%        |
| Other Federal Grants  |            |               |
| 2. Ryan White Part C HIV Early Intervention   | 0          | 0.0%          |
| 3. Other Federal Grants   | 2,223,505  | 22.3%         |
| 4. American Recovery and Reinvestment Act (ARRA) New Access Point (NAP) and Increased Demand for Services (IDS)           | 4,310,511  | 43.2%         |
| 4a. American Recovery and Reinvestment Act (ARRA) Capital Improvement Project (CIP) and Facility Investment Program (FIP) | 3,445,998  | 34.5%         |
| 5. Total Other Federal Grants (Sum Lines 2-4a)  | 9,980,014  | 100.0%        |
| Non-Federal Grants Or Contracts   |            |               |
| 6. State Government Grants and Contracts  | 2,039,582  | 16.4%         |
| 6a. State/Local Indigent Care Programs  | 155,837    | 1.3%          |
| 7. Local Government Grants and Contracts  | 1,894,802  | 15.2%         |
| 8. Foundation/Private Grants and Contracts  | 8,336,288  | 67.1%         |
| 9. Total Non-Federal Grants Or Contracts (Sum lines 6+6a+7+8)   | 12,426,509 | 100.0%        |
| 10. Other Revenue (Non-patient related revenue not reported elsewhere)  | 1,665,105  | 100.0%        |
| 11. Grand Total Revenue (Sum lines 1+5+9+10)  | 62,995,589 |               |